



Dolly Stearns

FOUNDER & COACH

Dolly began a career in direct sales in 2003 as a single mom, becoming a nationally recognized 6-figure direct sales leader. She works with entrepreneurs, leaders and teams to support their goals and personal definition of success. Dolly is passionate about the work she does locally, nationally and internationally through her speaking, writing, group, and 1:1 programs.

Dolly is an accredited Leadership Coach with the International Coaching Federation, the world's largest organization of professionally trained coaches. She has more than 17 years of experience as a business owner, facilitator, and professional speaker.

Residing in her dream home in Liberty Lake, WA, Dolly enjoys life with her amazing husband, John, and together they are parents to 4 adult children. Dolly's vision is to empower others to create, and lead, their life by design today.

ALIGNUP COACHING

Expertise & Accreditations

- DSWA Certified Coach
- ICF Associate Certified Coach (ACC)
- iPEC Certified Professional Coach (CPC)
- Energy Leadership Master Practitioner (ELI-MP)
- Energy Leadership Development Specialist (ELDS)
- ICF WA State Member
- Certified Her Podium® Leader

Training & Facilitation Proficiency

- Positive Intelligence/Mental Fitness
- Empowered Public Speaking
- Compassionate Feedback
- Agreed Action & Accountability
- Principle Centered Coaching
- Energetic Leadership/Interplay
- S.M.A.R.T. Goals
- DISC Behavioral Styles

AlignUp

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"Dolly is a warm and supportive coach. She asks thought provoking questions that push my thinking. Dolly has helped me find important new insights and make progress in areas that I've struggled with in the past. She's action oriented and provides supportive accountability."

Loala MC, Vp of HR, Medical Device

"After a very fruitful 8 weeks of coaching, I am noticing a greater trust in my own judgement and in my personal strengths, along with better relationships with my spouse, children, and customers, better health even, especially my sleep, and countless benefits in my business, including increased revenue and more reliable prioritizing techniques and organization processes."

Katherin B., Entrepreneur

PARTIAL LIST OF SPEAKING CLIENTS

- MK Inc.
- Direct Selling World Alliance (DSWA)
- Workstory Photography
- Women's Council of Realtors - North Idaho
- Sam Rega (NBCUniversal)
- Starbucks Co.